



PO Box 5210
Janesville, WI 53547-5210

12/15/2009

Genna Buhr
Alliance Library System
600 High Point Ln.
East Peoria, IL 61611

Dear Genna:

Thank you for speaking with me today. Please use this letter as our intention to renew the bid listed below. You are entitled to receive the following special discounts on products ordered from current Highsmith and Upstart catalogs.

Alliance Library System Discount No. 181495 Keycode 15158F

Discount: 15% off current catalog prices* Minimum order \$25.00.*
Stock shipments qualify for free shipping and handling.*
Shipping and handling will be added to the invoice for all non stock shipments.*

Discount Period: Through December 31, 2010

*Not valid on LibrarySparks™ magazine, Edupress and Learning Well brands, 3M security products, sale catalogs, orders already in progress, in conjunction with other bids or with other discounts. Additional charges for inside delivery, lift gate delivery or prior notification may be prepaid and added to your invoice.

In addition to this discount, we would like to be considered for larger purchases or a furniture project in the following categories:

- Library/Supplies/Furniture and Equipment
- School and Classroom Supplies/Furniture and Equipment
- Computer and Technology Supplies/Furniture and Equipment
- Audiovisual Supplies/Furniture and Equipment
- Office Supplies/Furniture and Equipment

Please feel free to contact us with any questions or comments you may have.

Contact Information:

Dawn Adler
CSR Quote Representative
Phone No.: 1-800-543-2180
Fax No.: 1-800-350-6236
Email: bids@highsmith.com

Please reference the discount number shown above on any purchase orders to Highsmith. This will ensure that all discounts will apply. You can also save time and place your order online at www.highsmith.com. Insert your discount number in the promotion code field and your discount will be applied automatically. We look forward to working with you.

Sincerely,

Dawn Adler

HIGHSMITH INC.