



## **Contract Pricing Info:**

Alliance Libray System  
DEMCO # C91001

**Confidential Discount Offer**

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## Contract Terms

DEMCO, Inc. is pleased to offer discounts for 2010. Please note that discounts shown are based on prices listed on our website at [www.demco.com](http://www.demco.com). Discount levels will remain the same, through the course of this agreement. Please refer to our discount code **C91001** on all orders.

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**Discount:**           **No Minimum order required for discounts**  
                          **15%** on library, office and technology Supplies (consumables)  
                          **15%** on Learning Materials (pages 288-441 of the 2009 Full Line Catalog)  
                          **10%** on Furniture & Equipment

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**Shipping:**           **\$50 Minimum order after discounts for shipping terms to apply**  
  
DEMCO, Inc. will pay Regular FedEx ground service shipping costs on all stocked Supply, Learning Materials, and Net price list orders.  
  
Transportation will be prepaid and added to all orders that are Drop Shipped, such as Furniture and Equipment items. DEMCO, Inc. will furnish good faith estimates of shipping charges as related to products orders.  
  
Express parcel shipping is not included.  
  
Customer Pays for all Drop Ship Items

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**Exclusions:**       (Pages from 2009 DEMCO Full Line Catalog)  
                          • Security products shown on pages 78-81.  
                          • Subscription program products on pages 440-441.  
                          • Licensed Products including but not limited to: Garfield, Eric Carle, Arthur, Clifford.

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**Expires:**           December 31, 2010, with options to renew.

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**Discounts under this agreement cannot be used in conjunction with bids, sale catalogs or other promotions and specials. In the event a sale price is lower than your discounted price, you will be given the best price.**

**For large quantity or high dollar purchases, please contact your DEMCO Bid Team toll free 800-462-8709 or email [quote@demco.com](mailto:quote@demco.com). Often, special bid pricing is given in these situations.**

Thank you for your consideration, we look forward to exceeding your expectations.

**Kristopher L. Snow**  
*Contract Administrator*  
Phone: 888.211.3072  
Fax: 888.329.4728  
Email: [kriss@demco.com](mailto:kriss@demco.com)

## General Information

### To Place an Order:

[order@demco.com](mailto:order@demco.com)

Phone: 800.356.1200

Fax: 800.245.1329

Web: [www.demco.com](http://www.demco.com)

### Delivery:

In stock items are delivered within 7-10 working days after receipt of order (ARO). Furniture and equipment items may take 4-6 weeks depending on vendor lead times. DEMCO, Inc. will furnish good faith shipping estimates on all items as requested.

### Payment Terms:

Net, 30 days.

### Remittance Address:

[billing@demco.com](mailto:billing@demco.com)

DEMCO, Inc.

P.O. Box 8048

Madison, WI 53708-8048

### Mailing Address:

DEMCO, Inc.

4810 Forest Run Rd

P.O. Box 7488

Madison, WI 53707-7488

### Returns & Warranties:

The Customer Service department will assist you with returns, damaged items or tracking a shipment or product. Phone them at 800.962.4463. ***100% Satisfaction Guaranteed. Period.***

### Contact Information:

Your contact people are listed below with their phone numbers.

Kristopher Snow	Contract Administrator	866-558-9068
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Price Quotes

Jennifer Hoopman	Sales Specialist	800-462-8709 X7282
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Margie Meinzer	Sales Specialist	800-462-8709 X7227
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